

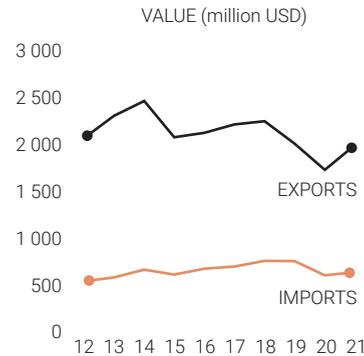


# PORTUGAL

|                         |            |                    |                 |
|-------------------------|------------|--------------------|-----------------|
| CAPITAL                 | Lisbon     | LANGUAGE           | Portuguese      |
| AREA (Km <sup>2</sup> ) | 92 226     | CURRENCY           | Euro            |
| POPULATION              | 10 million |                    |                 |
| GDP PER CAPITA          | 24 264 USD | GDP 2021           | 250 billion USD |
| Δ GDP 2021              | 4.9%       | Δ GDP Last 5 Years | 5.0%            |

## FOOTWEAR INDUSTRY

|             | VALUE       |            | QUANTITY      |            | PRICE   |
|-------------|-------------|------------|---------------|------------|---------|
|             | Million USD | World Rank | Million Pairs | World Rank | USD     |
| EXPORTS     | 1 981       | 13         | 69            | 19         | \$28.60 |
| IMPORTS     | 622         | 39         | 45            | 54         | \$13.73 |
| PRODUCTION  |             |            | 76            | 19         |         |
| CONSUMPTION |             |            | 52            | 52         |         |

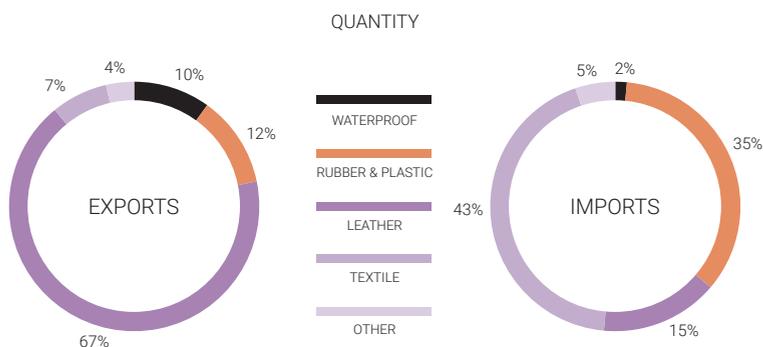


## MAIN TRADING PARTNERS

| EXPORT MARKETS | Million USD | Value Share | Million Pairs | Quantity Share | LAST 5 YEARS VARIATION | Million USD |
|----------------|-------------|-------------|---------------|----------------|------------------------|-------------|
| Germany        | 460         | 23%         | 16.7          | 24%            | + Germany              | 23% 85      |
| France         | 395         | 20%         | 11.3          | 16%            | - Belgium              | -37% -20    |
| Netherlands    | 292         | 15%         | 8.9           | 13%            | - U. Kingdom           | -17% -25    |
| Spain          | 154         | 8%          | 9.1           | 13%            | - Spain                | -25% -52    |
| U. Kingdom     | 122         | 6%          | 4.2           | 6%             | - France               | -15% -67    |

| IMPORT MARKETS | Million USD | Value Share | Million Pairs | Quantity Share | LAST 5 YEARS VARIATION | Million USD |
|----------------|-------------|-------------|---------------|----------------|------------------------|-------------|
| Spain          | 241         | 39%         | 18.2          | 40%            | + Germany              | 43% 18      |
| France         | 64          | 10%         | 4.8           | 11%            | + France               | 17% 10      |
| Belgium        | 63          | 10%         | 1.9           | 4%             | - Italy                | -25% -14    |
| Germany        | 60          | 10%         | 3.3           | 7%             | - Netherlands          | -30% -17    |
| China          | 59          | 10%         | 12.1          | 27%            | - Spain                | -16% -45    |

## TYPES OF FOOTWEAR TRADED



## RECENT DEVELOPMENTS

Portugal is the 9<sup>th</sup> biggest exporter of leather footwear worldwide and is ranked among the world's top 20 leading footwear exporters. Portuguese exports recovered in 2021 and have their main markets in Germany, France and other European countries. Imports remained stable last year. Spain is the main source of Portuguese imports.

## MAIN PLAYERS

|   | TURNOVER (million USD) | EMPLOYEES |
|---|------------------------|-----------|
| ECCO'Let (Portugal) - Fábrica De Sapatos, Lda | 93.3                   | 1 144     |
| Gabor Portugal - Indústria De Calçado, Lda    | 74.8                   | 1 252     |
| Sopropé - Organizações De Calçado, S.A.       | 57.9                   | 587       |
| Ara Shoes Portuguesa, Unipessoal, Lda         | 38.2                   | 658       |
| Rodiro - Fábrica De Calçado, S.A.             | 35.6                   | 398       |

## SECTORIAL ORGANIZATIONS

APICCAPS - Portuguese Footwear, Components and Leather Goods Manufacturers' Association | [www.apiccaps.pt](http://www.apiccaps.pt)  
CTCP - Portuguese Footwear Technological Centre | [www.ctcp.pt](http://www.ctcp.pt)

## FAIRS & EVENTS

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